

# USA Sales Representatives

Use the first three digits of your Zip Code to locate the representative in your area.  
Rep contact information is listed on the back.

## ALABAMA

Regal-Brown Inc.  
Servicing Zip Codes: 324 - 325, 350 - 369,  
393 - 395

## ALASKA

Engineered Equipment of Alaska  
Servicing Zip Codes: 995 - 999

## ARIZONA

Industrial Automation  
Servicing Zip Codes: 850 - 865

## ARKANSAS

George C. Paris Company, Inc.  
Servicing Zip Codes: 242, 246, 370 - 389,  
397, 407 - 409, 417 - 418, 425 - 426, 716

## CALIFORNIA

Ponton Industries  
Servicing Zip Codes: 890 - 891, 900 - 935

Q-Con  
Servicing Zip Codes: 894 - 897, 936 - 961

## COLORADO

CFM-Process Controls, LLC  
Servicing Zip Codes: 590 - 593, 595, 575 - 577,  
690 - 693, 800 - 819, 822 - 828

## CONNECTICUT

Reptek  
Servicing Zip Codes: 010 - 067

## DELAWARE

Eastern Controls, Inc.  
Servicing Zip Codes: 080 - 087, 168 - 199

## FLORIDA

Lewis & Associates  
Servicing Zip Codes: 320 - 323, 326 - 349

## HAWAII

CBC, Inc.  
Servicing Zip Codes: 967 - 969

## IDAHO

La Tech Equipment  
Servicing Zip Codes: 594, 596 - 599

Murrell, Hickey & Associates  
Servicing Zip Codes: 835, 838, 970 - 978,  
980 - 994

## ILLINOIS

Patrick & Douglas, Inc.  
Servicing Zip Codes: 549, 463 - 466, 506 - 507,  
520 - 524, 526 - 539, 541 - 546, 600 - 617

Process Solutions, Inc.  
Servicing Zip Codes: 420, 575 - 577, 618 - 639,  
650 - 652

## INDIANA

M.L. Johnson Company  
Servicing Zip Codes: 400 - 406, 410 - 416, 419,  
421 - 424, 427 - 432, 437 - 438, 450 - 456,  
460 - 462, 467 - 479

## IOWA

Patrick & Douglas, Inc.  
Servicing Zip Codes: 549, 463 - 466, 506 - 507,  
520 - 524, 526 - 539, 541 - 546, 600 - 617

DanCo Systems, Inc.  
Servicing Zip Codes: 500 - 505, 508 - 516, 525,  
640 - 649, 653 - 689

## KANSAS

DanCo Systems Inc.  
Servicing Zip Codes: 500 - 505, 508 - 516, 525,  
640 - 649, 653 - 689

## KENTUCKY

M.L. Johnson Company  
Servicing Zip Codes: 400 - 406, 410 - 416, 419,  
421 - 424, 427 - 432, 437 - 438, 450 - 456,  
460 - 462, 467 - 479

Process Solutions, Inc.  
Servicing Zip Codes: 420, 575 - 577, 618 - 639,  
650 - 652

## LOUISIANA

Petro-Chem Equipment Company  
Servicing Zip Codes: 390 - 392, 396, 700 - 714

## MAINE

Reptek  
Servicing Zip Codes: 010 - 067

## MARYLAND

Flow-Tech Inc.  
Servicing Zip Codes: 200, 202 - 214, 216 - 219

## MASSACHUSETTS

Reptek  
Servicing Zip Codes: 010 - 067

## MICHIGAN

I & C Sales North, Inc.  
Servicing Zip Codes: 480 - 497

Jasper Engineering  
Servicing Zip Codes: 498 - 499, 547 - 548,  
550 - 574, 580 - 588

## MINNESOTA

Jasper Engineering  
Servicing Zip Codes: 498 - 499, 540, 547 - 548,  
550 - 574, 580 - 588

## MISSISSIPPI

Regal-Brown Inc.  
Servicing Zip Codes: 324 - 325, 350 - 369, 393 - 395

George C. Paris Company, Inc.  
Servicing Zip Codes: 242, 246, 370 - 389, 397,  
407 - 409, 417 - 418, 425 - 426, 716

Petro-Chem Equipment Company  
Servicing Zip Codes: 390 - 392, 396, 700 - 714

## MISSOURI

DanCo Systems Inc.  
Servicing Zip Codes: 500 - 505, 508 - 516, 525,  
640 - 649, 653 - 689

Process Solutions, Inc.  
Servicing Zip Codes: 420, 575 - 577, 618 - 639,  
650 - 652

## MONTANA

CFM-Process Controls, LLC  
Servicing Zip Codes: 590 - 593, 595, 575 - 577,  
690 - 693, 800 - 819, 822 - 828

La Tech Equipment  
Servicing Zip Codes: 594, 596 - 599

## NEBRASKA

DanCo Systems Inc.  
Servicing Zip Codes: 500 - 505, 508 - 516, 525,  
640 - 649, 653 - 689

Process Solutions, Inc.  
Servicing Zip Codes: 420, 575 - 577, 618 - 639,  
650 - 652

## NEVADA

La Tech Equipment  
Servicing Zip Codes: 821, 829 - 834, 836 - 837,  
840 - 847, 892 - 893, 898, 979

Ponton Industries  
Servicing Zip Codes: 890 - 891, 900 - 935

Q-Con  
Servicing Zip Codes: 894 - 897, 936 - 961

## NEW HAMPSHIRE

Reptek  
Servicing Zip Codes: 010 - 067

## NEW JERSEY

Control Sales  
Servicing Zip Codes: 068 - 079, 088 - 119,  
124 - 127

Eastern Controls, Inc.  
Servicing Zip Codes: 080 - 087, 168 - 199

## NEW MEXICO

Engineered Equipment  
Servicing Zip Codes: 763, 788, 768 - 769,  
790 - 799, 870 - 884

## NEW YORK

Control Sales  
Servicing Zip Codes: 068 - 079, 088 - 119,  
124 - 127

Glen Instrument Co.  
Servicing Zip Codes: 120 - 123, 128 - 149

## NORTH CAROLINA

Mec-Tric Control Company  
Servicing Zip Codes: 270 - 299

## NORTH DAKOTA

Jasper Engineering  
Servicing Zip Codes: 498 - 499, 547 - 548,  
550 - 574, 580 - 588

## OKLAHOMA

Dominion Equipment  
Servicing Zip Codes: 730 - 746

## OHIO

Gilson Engineering Sales  
Servicing Zip Codes: 150 - 167, 215, 247 - 268,  
433 - 436, 439 - 449, 457 - 458

Gilson Engineering Sales  
Servicing Zip Codes: 439 - 449, 458

M.L. Johnson Company  
Servicing Zip Codes: 400 - 406, 410 - 416, 419,  
421 - 424, 427 - 432, 437 - 438, 450 - 456,  
460 - 462, 467 - 479

## OREGON

La Tech Equipment  
Servicing Zip Codes: 821, 829 - 834, 836 - 837,  
840 - 847, 892 - 893, 898, 979

Murrell, Hickey & Associates  
Servicing Zip Codes: 970 - 978, 986

## PENNSYLVANIA

Eastern Controls, Inc.  
Servicing Zip Codes: 080 - 087, 168 - 199

Gilson Engineering Sales  
Servicing Zip Codes: 150 - 167, 215, 247 - 268,  
433 - 436, 439 - 449, 457 - 458

## PUERTO RICO

Escotech  
Servicing Zip Codes: 006 - 009

## RHODE ISLAND

Reptek  
Servicing Zip Codes: 010 - 067

## SOUTH CAROLINA

Mec-Tric Control Company  
Servicing Zip Codes: 270 - 299

## SOUTH DAKOTA

CFM-Process Controls, LLC  
Servicing Zip Codes: 590 - 593, 595, 575 - 577,  
690 - 693, 800 - 819, 822 - 828

Jasper Engineering  
Servicing Zip Codes: 498 - 499, 547 - 548,  
550 - 574, 580 - 588

## TENNESSEE

George C. Paris Company, Inc.  
Servicing Zip Codes: 242, 246, 370 - 389, 397,  
407 - 409, 417 - 418, 425 - 426, 716

## TEXAS

Texas Technical Products  
Servicing Zip Codes: 750 - 762, 764 - 767,  
770 - 787, 789

Engineered Equipment  
Servicing Zip Codes: 763, 768 - 769, 788,  
790 - 799, 870 - 884

## UTAH

La Tech Equipment  
Servicing Zip Codes: 821, 829 - 834, 836 - 837,  
840 - 847, 892 - 893, 898, 979

## VERMONT

Reptek  
Servicing Zip Codes: 010 - 067

## VIRGINIA

United Control Co.  
Servicing Zip Codes: 220 - 241, 243 - 245

George C. Paris Company, Inc.  
Servicing Zip Codes: 242, 246, 370 - 389, 397,  
407 - 409, 417 - 418, 425 - 426, 716

## WASHINGTON

Murrell, Hickey & Associates  
Servicing Zip Codes: 835, 838, 980 - 985,  
987 - 994

## WEST VIRGINIA

M.L. Johnson Company  
Servicing Zip Codes: 400 - 406, 410 - 416, 419,  
421 - 424, 427 - 432, 437 - 438, 450 - 456,  
460 - 462, 467 - 479

## WISCONSIN

Patrick & Douglas, Inc.  
Servicing Zip Codes: 463 - 466, 506 - 507,  
520 - 524, 526 - 539, 541 - 546, 549,  
600 - 617

## WYOMING

La Tech Equipment  
Servicing Zip Codes: 821, 829 - 834, 836 - 837,  
840 - 847, 892 - 893, 898, 979

**CBC, Inc.**

*Main Office:* 322 Uluniu Street, Suite 3  
Kailua, HI 96734  
*Mailing Address:* PO Box 669  
Kailua, HI 96734  
Phone: 808-263-8838  
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Email: cbcinc@hula.net

**CFM-Process Controls, LLC**

*Main Office:* 5707 W. 6th Avenue  
Lakewood, CO 80214  
Phone: 303-232-4996  
Fax: 303-233-5741  
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**Control Sales**

*Main Office:* 50 Galesi Drive  
Wayne, NJ 07470  
Phone: 973-785-0131  
Fax: 973-785-0292  
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**DanCo Systems, Inc.**

*Main Office:* 11503 W. 75th Street, Suite 201  
Shawnee, KS 66214  
Phone: 912-962-0600  
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Email: fci@dancosystems.com  
Web: www.dancosystems.com

**Dominion Equipment**

*Main Office:* 4927 S. Tacoma  
Tulsa, OK 74107  
*Mailing Address:* PO Box 4736  
Tulsa, OK 74159  
Phone: 918-446-8500  
Fax: 918-446-2253

**Eastern Controls, Inc.**

*Main Office:* 3866 Providence Road  
Edgemont, PA 19028  
Phone: 610-325-4600  
Fax: 610-325-2476  
Email: sales@easterncontrols.com  
Web: www.easterncontrols.com

**Engineered Equipment**

*Main Office:* 6808 Academy Parkway East, NE,  
Suite A-5  
Albuquerque, NM 87109  
Phone: 505-275-1444  
Fax: 505-275-1557

**Engineered Equipment of Alaska**

*Main Office:* 11900 Industry Way, Unit M12  
Anchorage, AK 99515  
Phone: 907-345-3474  
Fax: 907-345-9525  
Email: styl\_Sales@EngineeredEquip.com  
Web: www.alaska.net

**Escotech**

*Main Office:* 2005 Italia Street  
San Juan, PR 00911  
Phone: 787-728-0552  
Fax: 787-726-6648  
Email: info@escotechinc.com  
Web: www.escotechinc.com

**Flow-Tech Inc.**

*Main Office:* 50 Scott Adam Road, Suite 212  
Hunt Valley, MD 21030  
Phone: 410-666-3200  
Fax: 410-666-3631  
Email: www.flowtechonline.com

**George C. Paris Company, Inc.**

*Main Office:* 10628 Sandpiper Ln  
Knoxville, TN 37922  
*Mailing Address:* PO Box 22100  
Knoxville, TN 37933  
Phone: 865-966-2141  
Fax: 865-966-3172  
Email: harryparis@earthlink.net  
Web: www.georgeparisco.com

**Gilson Engineering Sales**

*Main Office:* 26953 Mingo Drive  
Perrysburg, OH 43551  
Phone: 419-874-1178  
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Web: www.gilsoneng.com

**Gilson Engineering Sales**

*Main Office:* 16759 W. Park Circle Drive  
Chagrin Falls, OH 44023  
Phone: 440-543-0300  
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**Gilson Engineering Sales**

*Main Office:* 535 Rochester Road  
Pittsburgh, PA 15237-1747  
Phone: 412-369-0100  
Fax: 412-366-1728  
Email: cij@gilsoneng.com

**Glen Instrument Co.**

*Main Office:* 16 Pine Street  
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Phone: 518-798-1993  
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Email: ggleninstr@aol.com

**I & C Sales North, Inc.**

*Main Office:* 14056 Fort Street  
Southgate, MI 48195  
Phone: 734-283-6599  
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**Industrial Automation**

*Main Office:* 460 South Benson Lane, Suite 10  
Chandler, AZ 85224  
Phone: 480-413-0899  
Fax: 480-413-0960

**Jasper Engineering**

*Main Office:* 10921 Excelsior Blvd, Suite 111  
Hopkins, MN 55343-3443  
Phone: 952-938-6504  
Fax: 952-935-7772  
Email: www.jaspereng.com

**La Tech Equipment**

*Main Office:* 8188 S. Highland Dr, Suite D-2  
Sandy, UT 84093  
*Mailing Address:* P.O. Box 711357  
Salt Lake City, UT 84171  
Phone: 801-943-8504  
Fax: 801-944-9848  
Email: info@latechequipment.com  
Web: www.latechequipment.com

**Lewis & Associates**

*Main Office:* 11481 US Highway 301 North  
Tampa, FL 33592  
*Mailing Address:* PO Box 16518  
Tampa, FL 33687  
Phone: 813-986-8450  
Fax: 813-986-8444  
Email: etspr@worldnet.att.net

**M.L. Johnson Company**

*Main Office:* 7907 East 52nd Street  
Indianapolis, IN 46226  
Phone: 317-546-5599  
Fax: 317-546-1056  
Email: mljw@iquest.net

**Mec-Tric Control Company**

*Main Address:* 4110 Monroe Road  
Charlotte, NC 28205  
*Mailing Address:* P.O. Box 221918  
Charlotte, NC 28222  
Phone: 704-376-8555  
Fax: 704-375-1728  
Email: sales@mec-tric.com  
Web: www.mec-tric.com

**Murrell, Hickey & Associates**

*Main Office:* 1015 7th Avenue, Suite 300  
Kirkland, WA 98033  
*Mailing Address:* PO Box 3511  
Bellevue, WA 98009  
Phone: 425-454-0460  
Fax: 425-453-9190  
Email: jjoyce\_mhally@compuserve.com

**Patrick & Douglas, Inc.**

*Main Office:* 1761 Naperville Road, Suite 103  
Wheaton, IL 60187  
Phone: 630-260-6700  
Fax: 630-510-7320  
Email: www.patrickdouglas.com

**Petro-Chem Equipment Company**

*Main Office:* 4338 Jeffrey Dr.  
Baton Rouge, LA 70816  
*Mailing Address:* PO Box 358  
Baton Rouge, LA 70821  
Phone: 225-292-8400  
Fax: 225-291-1033  
Email: www.petrochemequipment.com

**Ponton Industries**

*Main Office:* 4875 E. La Palma, Suite 603  
Anaheim, CA 92807  
Phone: 714-970-0753  
Fax: 714-970-0783  
Email: info@pontonind.com  
Web: www.pontonind.com

**Process Solutions, Inc.**

*Main Office:* 11715 Administration Dr, Ste 102  
St. Louis, MO 63146  
*Mailing Address:* PO Box 28571  
St. Louis, MO 63146  
Phone: 314-993-9100  
Toll Free: 800-325-4745  
Fax: 314-993-1853  
Email: info@processsolutionsinc.com  
Web: www.processsolutionsinc.com

**Q-Con**

*Main Office:* 4070-F Nelson Ave, Suite F  
Concord, CA 94520  
*Mailing Address:* P.O. Box 272670  
Concord, CA 94527  
Phone: 925-682-2020  
Fax: 925-682-6089  
Email: sales@qcon.net  
Web: www.qcon.net

**Regal-Brown Inc.**

*Main Office:* 26374 Pollard Rd., Suite A  
Daphne, AL 36526  
*Mailing Address:* PO Box 1044  
Daphne, AL 36526  
Phone: 251-626-1929  
Fax: 251-626-5056  
Email: rbimail@regalbrown.com  
Web: www.regalbrown.com

**Reptek**

*Main Office:* 21 Manomet Road.  
Sharon, MA 02067  
Phone: 781-784-6700  
Fax: 781-784-7326  
Email: reptekma@aol.com

**Texas Technical Products**

*Main Office:* 15535 West Hardy Rd, Ste 106  
Houston, TX 77060  
Phone: 713-674-7048  
Fax: 713-674-5142  
Email: CWLane@TexasTechnicalProducts.com  
Web: www.texastechnicalproducts.com

**United Control Co.**

*Main Office:* 3895 Deep Rock Road  
Richmond, VA 23233  
Phone: 804-527-6500  
Fax: 804-527-6935  
Email: cole@unitedcontrol.com  
Web: www.unitedcontrol.com